
Gail Sullivan

Phone: (707) 823-0830; (707) 484-2313

E-mail: gail@gmsullivan.com

Website: www.gmsullivan.com

IT consultant with experience in database development, maintenance, and administration. Experience in web development and maintenance. Experience with network maintenance. Expertise in Office Suite. Knowledge of HTML, CSS, Javascript, Dreamweaver, Photoshop, QuickBooks, Salesforce.

Selected consulting work has included:

Gourmet Mushrooms, Sebastopol: Maintain production database based in SQL.

IEC, Corte Madera: Maintain business tracking database. Perform monthly invoicing and accounting in QuickBooks.

Creekside, Santa Rosa: Developed reporting database for state compliance in skilled nursing facility.

Equinox Partners, Sonoma: Customized Salesforce-based software for wineries.

Dutton-Goldfield Winery, Sebastopol: Developed depletions database.

AbilityUSA, Santa Rosa: Developed worker's compensation testing database and maintained website.

GreatVines, St. Helena: Configured Salesforce-based app for beverage data analysis and sales management.

Mumm, Napa: Developed contracts and contacts management database on Citrix platform.

RSSI, Santa Rosa: Developed billing database. Developed data-driven website in PHP and MySQL.

Designed CMS for website maintenance.

Kendall-Jackson Wines, Santa Rosa: Developed Pricing Program, Key Account Tracking, Harvest Program and Production databases.

Devineware, Sebastopol: Set up data manipulation code for beverage depletions database.

Wilson-Daniels Ltd, St. Helena: Maintained SQL server databases for budget and contacts. Developed DTS processes in SQL Server.

PPIB, Novato: Maintained insurance database in Access, SQL, VB.NET, and ASP.NET.

Weeks Drilling, Sebastopol: Developed Water Testing and Pump database, and maintained website.

O'Reilly and Assoc., Safari Books, Sebastopol: Developed Marketing Analysis database.

Opus One Winery, Napa: Developed marketing database.

Santa Rosa Junior College and Alkar, Napa: Taught classes in Access, Excel, and QuickBooks.

Stanford University: Developed a management reporting system. Developed Utility Capital Projects database system.

University of California: Developed the Debt Capacity and UC Housing system models.

Wells Fargo Bank, San Francisco: Evaluated development potential using Dynalease software.

KPMG Peat Marwick, San Francisco: Real estate and Financial Services consulting.

Other Clients have included Robert Mondavi, North American Mortgage, Department of Forestry, Fetzer Vineyards, Home Grown Brands, Turrentine Brokerage, Simi Winery, and Hanzell Winery among others.

EDUCATION

- MBA, University of California, Berkeley
- BS, University of Michigan, Economics and Mathematics

ADDITIONAL COMPUTER SKILLS

Experience and coursework in MS Access, SQL, Excel, Word, FoxPro, CSS, Javascript, Crystal Reports, MySQL, ASP, HTML, Dreamweaver, VB.NET, ASP.NET, PHP, Unix, Flash, Photoshop, Java and XML. Maintained personal computers and network.